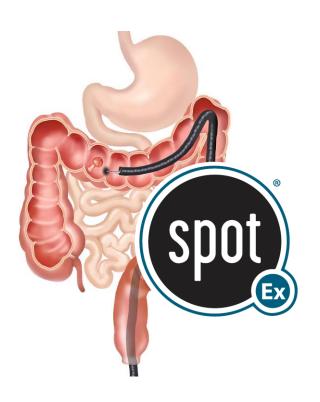


Spot® Ex Endoscopic Tattoo
Take The NExt Step In The
Fight Against Colon Cancer



## **Spot® Ex Endoscopic Tattoo**

### Take The NExt Step In The Fight Against Colon Cancer



- expanded indications support adoption of guidelines<sup>1</sup>
- pedite localisation at follow-up procedures<sup>2</sup>
- Extra efficiency from new features

<sup>1.</sup> Ferlitsch M, Moss A, Hassan C, et al. Colorectal polypectomy and endoscopic mucosal resection (EMR): ESGE Clinical Guideline. 2017.

<sup>2.</sup> Easier identification at follow-up procedures as compared to no tattoo.



## **Expanded Indications Support New ESGE Guidelines**



"Colonoscopic tattooing is performed to enable future identification, at colonoscopy or surgery, of malignant lesions (proven or suspected), polypectomy, EMR, or ESD sites, difficult-to-detect polyps, or dysplastic areas. All such lesions, other than those definitely located in the cecum, adjacent to the ileocecal valve, or in the low rectum, should be tattooed.

A sterile and biocompatible pre-packaged suspension ...(Spot) has been developed...and this has enhanced the accessibility, ease of use, and safety of the procedure."1

<sup>1.</sup> Ferlitsch M, Moss A, Hassan C, et al. Colorectal polypectomy and endoscopic mucosal resection (EMR): ESGE Clinical Guideline. 2017.



#### Global Guidelines Also Recommend Tattooing









#### **Spot Ex Tattoos Are Society Recommended**<sup>5</sup>

- 1. Ferlitsch M, Moss A, Hassan C, et al. Colorectal polypectomy and endoscopic mucosal resection (EMR): ESGE Clinical Guideline. 2017.
- 2. Rex D, Schoenfeld P, Cohen J, et al. Quality Indicators for Colonoscopy. Am J Gastroenterol. 2014: 1-19.
- 3. Rees C, Bevan R, Zimmerman-Fraedrich K, et al. Expert opinions and scientific evidence for colonoscopy key performance indicators. Gut BMJ. 2016.
- 4. SAGES. Guidelines for laparoscopic resection of curable colon and rectal cancer. 2012.
- 5. Societies recommend sterile carbon particle suspensions as preferred tattoo agents and Spot Ex is a sterile carbon particle suspension.



## **Ex**panded Indications Support New ESGE Guidelines

Now Indicated for Clinical Surveillance and Surgical Localisation<sup>1</sup>

Spot Ex Is Long Lasting<sup>1</sup>, Enabling Patient Follow-up for 36 months



Long-term Visibility of Endoscopic Tattoos
Using Sterile Carbon Suspension in a Pre-filled

Syringe Jackson FW. Long-Term Visibility of Endoscopic Tattoos Using Sterile Carbon Suspension In A Prefilled Syringe. Am J Gastroenterol 2017; 112:S1–S45.



In 121 follow-up exams of patients previously tattooed with Spot, 100% were visible, up to 11 years later<sup>2</sup>

<sup>1.</sup> Spot Ex Indication. Instructions For Use. Rev 01. Jan 2018.

<sup>2.</sup> Jackson FW. Long-Term Visibility of Endoscopic Tattoos Using Sterile Carbon Suspension In A Prefilled Syringe. Am J Gastroenterol 2017; 112:S1–S45.



## **Expanded Indications Support New ESGE Guidelines**

Now Indicated for Clinical Surveillance and Surgical Localisation<sup>1</sup>

Spot Ex Is Long Lasting<sup>1</sup>, Enabling Patient Follow-up for 36 months



**Durability Analysis of an Endoscopic Marker for the identification of Locations in the Colon** 

Cano, et. Al. SEED. Toledo, Spain 2017.



In 31 follow up exams of patients previously tattooed with Spot, 100% were visible, up to 10 years later<sup>2</sup>

<sup>1.</sup> Spot Ex Indication. Instructions For Use. Rev 01. Jan 2018.

<sup>2.</sup> Cano, et. Al. SEED. Toledo, Spain 2017.



# Spot® Ex: Expedite Localisation At Follow-up Procedures

## **Spot Ex Is Easier To Find**<sup>1</sup>



Because it is much darker than Spot<sup>2</sup>



And it is 30% darker than Black Eye™<sup>2</sup>

<sup>1.</sup> Lee. P., Finding Endoscopic Tattoos: The Impact of Contrast. GI Supply. 2018.

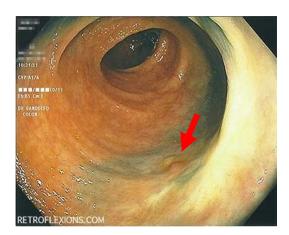
<sup>2.</sup> Spot Ex Luminosity Lab Results. Northwestern University Biological Imaging Facility. Nov 2017 Black Eye™ is a trademark of The Standard



## Spot® Ex: Expedite Localisation At Follow-up Procedures

#### **Clinical Surveillance**

Tattooing is recommended to facilitate localisation at follow-up<sup>1</sup>



Endoscopic Follow-up of Piecemeal EMR

#### **Surgical Localisation**

Tattooing reduces OR time by up to 40 minutes by improving localisation<sup>2</sup>



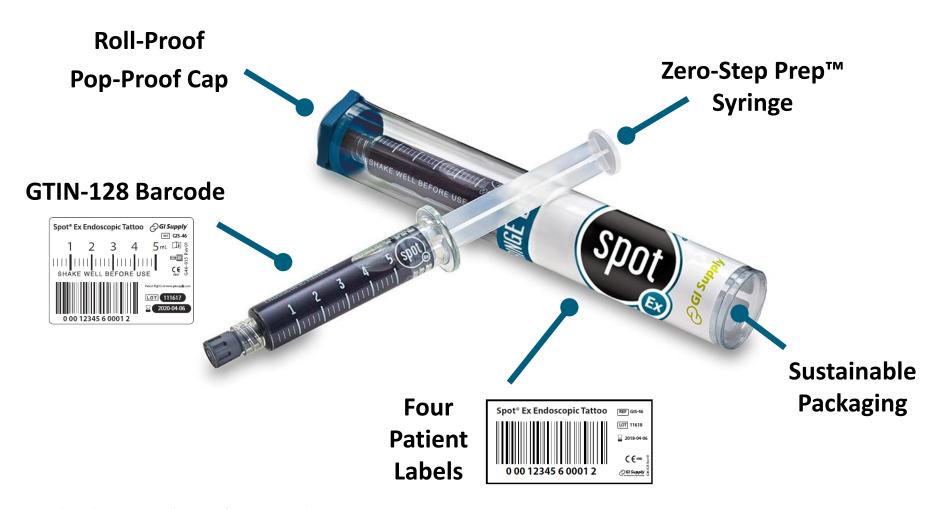
Laparoscopic Follow-Up at Colorectal Surgery

<sup>1.</sup> Zafar A, et. al., Colorectal Polyps: When Should We Tattoo? Surg. Endosc. 2012; 26(11):3264-6

<sup>2.</sup> Arteaga-Gonzalez I, et. al., The use of preoperative endoscopic tattooing in laparoscopic colorectal cancer surgery for endoscopically advanced tumors: a prospective comparative clinical study. World J Surg . 2006. 30(4):605–611



# Spot® Ex: Extra Efficiency From New Features



<sup>1.</sup> Lee. P., Finding Endoscopic Tattoos: The Impact of Contrast. GI Supply. 2018.

<sup>2.</sup> Spot Ex Luminosity Lab Results. Northwestern Biological Imaging Facility. Nov 2017

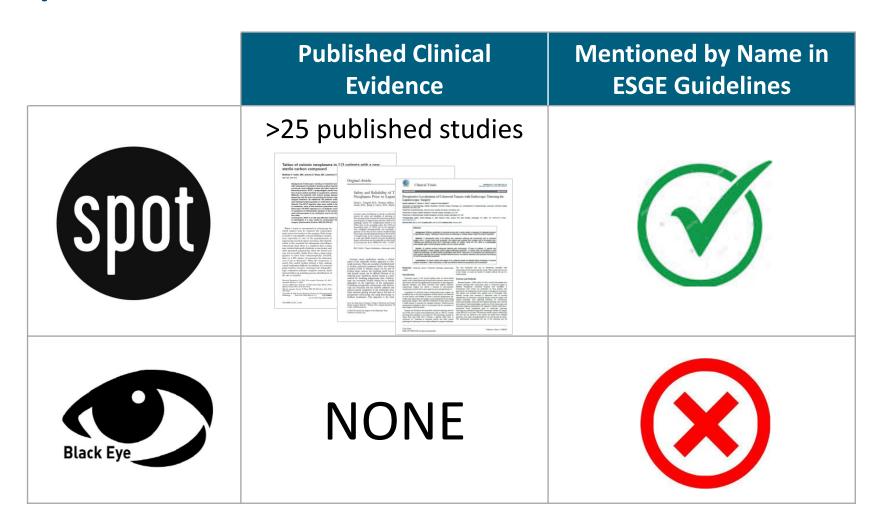


# Spot® Ex: Excellent Reasons To Upgrade

	Spot® Ex Endoscopic Tattoo Spot GIS-46	Spot® Endoscopic Marker Spot GIS-44
Indications	Clinical Surveillance, and Surgical Localisation	Surgical Localisation
	36 months	30 days
Contrast	50% Darker Than Spot	Standard
Usability	Zero-Step Prep™ syringe, and Roll-Proof Cap	Assemble syringe
Efficiency	Patient labels and barcodes	Standard
Sustainability	Sustainable Packaging	Same packaging you use today



## **Spot® Ex**: Built On A Foundation of Clinical Evidence



Black Eye™ is a trademark of The Standard Company



# Spot® Ex: Excellent Product Differentiation

	Spot® Ex Endoscopic Tattoo Spot GIS-46	Black Eye™ Marker
Indications	Clinical Surveillance, and Surgical Localisation	Surgical Localisation
	36 months	30 days
Contrast	30% Darker than Black Eye	Standard
Usability	Zero-Step Prep™ Syringe, and Roll-Proof Cap	Standard
Sustainability	Reduced waste packaging	Standard

LEARN MORE: www.gi-supply.com or www.spotextattoo.eu

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